



HOSCA

management consultants



MOTIVATION SKILLS

AUDIENCE: Managers and Team Leaders

DURATION: 2 Days

OBJECTIVES:

- Understand the range of research and theories on employee motivation and morale
- Demonstrate the connection between Leadership Styles and Employee Motivation
- Learn and apply a series of interpersonal skills that will create more motivational and effective outcomes
- Create a personal development plan to further enhance their personal effectiveness and motivational skills

AGENDA (DAY 1):

- Introductions, objectives and agenda
- The Leadership Context
- The concept of Maturity
- Motivation Research and Theories
- Management of Motives Index
- Group Exercise on Index Outcomes
- Transactional Analysis Review
- Summary and review

AGENDA (DAY 2):

- Key Motivational Skills
- Skills Models
- Role Play Building Exercise
- Role Play Activity
- Group Exercise
- Personal Learning Log
- Summary and Close